



FOTR VAULT

VENDOR AGREEMENT & POLICIES

Fire On The Runway International

Our Mission

Fire On The Runway International is a U.S. based global fashion production company with offices in Ghana, dedicated to igniting extraordinary runway experiences that bridge continents. We create inclusive platforms that showcase fashion, beauty, and wellness while amplifying diverse voices and cultural heritage. Our mission is to connect designers, models, and brands worldwide — driving creativity, economic opportunity, and unity from the Motherland to the world stage.

1. Overview

FOTR Vault is a curated global marketplace under Fire On The Runway International, designed to elevate Black and Brown women-owned brands in fashion, beauty, and wellness.

By joining FOTR Vault, vendors gain access to a global platform for visibility, sales, and brand growth.

By registering, you agree to all terms outlined in this document.

2. Vendor Subscription Tiers

All vendors must select a subscription plan, billed monthly or yearly. Yearly billing includes 2 months free — 12 months for the price of 10 — and renews at the same discounted rate.

STARTER \$19/month or \$190/year — 2 months free	GROWTH \$39/month or \$390/year — 2 months free	ELITE \$79/month or \$790/year — 2 months free
• Personal storefront • Product listing access • Standard marketplace visibility • Basic dashboard (orders + sales)	• Everything in Starter, plus: • Sales Analytics • Priority product placement • FOTR marketing campaign eligibility • Social media spotlight opportunities • Access to vendor training resources	• Everything in Growth, plus: • Featured homepage placement • Priority for runway shows & events • Premium marketing exposure • Brand spotlight features • Collaboration opportunities

Subscription Terms

- Billed monthly or yearly, per the billing frequency selected at registration
- Yearly billing includes 2 months free (12 months for the price of 10) and renews every year at the same discounted rate
- Subscription fees are non-refundable; canceling stops the next renewal and access continues until the end of the paid billing period
- Vendors may upgrade, downgrade, or switch billing frequency at any time
- Inactive or unpaid subscriptions may result in store deactivation

3. Commission Structure

FOTR Vault applies a tier-based commission to all completed sales, based on the vendor's active subscription plan:

Plan	FOTR Commission	Vendor Receives
Starter	20% per transaction	80% per transaction
Growth	15% per transaction	85% per transaction
Elite	10% per transaction	90% per transaction

Commission Covers:

- Platform operations and maintenance
- Marketing and promotional campaigns
- Access to global audience and customer base
- Vendor support and onboarding

All commissions are automatically deducted prior to vendor payout. Stripe payment processing fees are separate from the FOTR commission.

4. Vendor Fees

Store Setup Fee: \$49 (one-time)

Optional fees may apply for:

- Featured placement
- Promotional campaigns
- Premium visibility opportunities

5. Payments & Payouts

- All payments are processed through the FOTR Vault platform
- Vendors receive payouts weekly or bi-weekly
- Payouts reflect earnings after commission deductions
- Vendors are responsible for providing accurate payment details

6. Vendor Requirements

All vendors must:

- Operate within approved categories: **Fashion, Beauty, and Wellness**
- Provide high-quality, original products
- Use professional product images
- Maintain accurate product descriptions and pricing
- Keep inventory up to date

FOTR Vault is a curated platform, and vendor approval is required.

7. Order Fulfillment

Vendors are responsible for all order fulfillment:

- Orders must be shipped within 3–5 business days
- Tracking information should be provided when applicable
- Vendors must communicate delays promptly

8. Returns & Customer Experience

- Vendors must clearly state their return/refund policy
- Vendors are responsible for customer communication
- FOTR reserves the right to mediate disputes

Repeated negative customer experiences may result in removal.

9. Marketing & Participation

By joining FOTR Vault, vendors agree to:

- Participate in promotional opportunities when selected
- Promote their storefront using provided links
- Maintain an active presence on the platform

FOTR may feature vendors across: Website, Social Media, Campaigns, Events, and Runway Showcases.

10. Compliance & Removal

FOTR Vault reserves the right to suspend or remove vendors for:

- Poor product quality
- Failure to fulfill orders
- Repeated complaints
- Selling counterfeit or prohibited items
- Misalignment with brand values

11. Platform Rights

FOTR reserves the right to:

- Approve or reject vendor applications
- Feature or promote vendors at its discretion
- Modify platform features, fees, or policies with notice

12. Limitation of Responsibility

FOTR Vault serves as a marketplace platform. Vendors are responsible for:

- Product quality
- Order fulfillment
- Customer service
- Compliance with applicable laws and regulations

13. Agreement

By registering as a vendor on FOTR Vault, you acknowledge and agree to:

- Subscription terms, including your selected billing frequency (monthly or yearly)
- Commission structure
- Vendor requirements
- Platform policies

FOTR Vault is more than a marketplace — it is a global ecosystem designed to position brands for visibility, scalability, and international opportunity.

VENDOR SIGNATURE

Vendor / Business Name

Authorized Representative

Signature

Date

Subscription Tier Selected:

☐ Starter ☐ Growth ☐ Elite

Billing Frequency Selected:

☐ Monthly — \$19 / \$39 / \$79 per month ☐ Yearly — \$190 / \$390 / \$790 per year **(2 months free)**

Fire On The Runway International • FOTR Vault • www.fotrintl.com